

RMATA, INC.
BOARD OF DIRECTORS TELECONFERENCE
APRIL 11, 1996
7:30 P.M. MST / 8:30 P.M. MDT

1. ATTENDANCE:

Scott Linaker	District Secretary
Scott Farnsworth	Arizona President/Representative
Michelle Simon	Colorado Representative
(for Jim Gillen Colorado President)	
Rich Gerrells	New Mexico President/Representative
David Draper	Utah President/Representative
Bart Peterson	Wyoming President/Representative

ABSENT:

Bill Lyons	District Director/President
Jim Gillen	Colorado President/Representative

2. CALL TO ORDER: Scott Linaker called the RMATABOD meeting to order.

3. 1999 ANNUAL MEETING SITE SELECTION - WYOMING:

In March 1996, four cities from the state of Wyoming made presentations to the RMATABOD, in an attempt to be selected as the host for the 1999 Annual Meeting. With background information from that meeting in mind, and time to ponder the key issues, the board needed to make a selection.

With information in hand, a discussion took place to make the final selection. Out of that discussion, the following concerns and questions were raised:

exhibit security
air service to each city
number of flights into each city
space for exhibits and general session portable buildings and the cost involved adequate number of guest rooms guest room rates meeting room rental audio visual equipment rental ground transportation and distance to each city off-site meeting space

busing to and from meeting site and hotel, and the cost involved attendance, especially if in the farther most cities (exhibitors and participants)

will be at end of CEU period, which should help with attendance offer to help with printing name badges, etc

MOTION: To award Casper, Wyoming the 1999 RMATA Annual Clinical Symposium and Business Meeting.

MOTION BY: WY (Bart)
SECOND: AZ (Scott F)
CARRIED: 6 - 0

4. 1998 SALT LAKE CITY REVISED BID:

David Draper: David feels that the SLC Hilton really wants our business. If they have someone else to fill their hotel, then why are they continuing to negotiate with us? It does not appear that they have a better offer.

Guest room rates have been negotiated down to \$75 for one bed and \$80 for two beds.

Room block adjusted down to 10 rooms on Thursday, 70 rooms on Friday and 70 rooms on Saturday, for a total of 150 rooms.

Daily meeting room rental would be \$100 on Thursday, \$1000 on Friday and \$1000 on Saturday. Meeting room rental would be waived if 140 guest rooms were occupied Thursday through Saturday. Exhibit room rental would be reduced from \$2000 per day to \$700 per day (Friday and Saturday only), as long as there are 150 attending Friday's social and 300 attending lunch on Saturday.

The room rates are reasonable, but the meeting room and exhibit room rental are out of line. Meeting room rental should be based on a percentage of guest room blocked. The per person charges for meal functions are also out of line.

Provo does not have anything to offer. Joel Bass is still working on Ogden, but does not have any information yet.

Little America had lower room rates last time in SLC, and that is why we could not fill the Hilton room block.

David will go back to SLC Hilton with our concerns and see what we can negotiate.

5. 1997 ALBUQUERQUE UPDATE:

Rich Gerrells reported that the program is taking shape and is near completion. Rick Ball has helped out tremendously with the program. Rich and Steve Scales will visit the Hyatt Regency Albuquerque in the near future to continue to prepare for the meeting.

6. LOCK BOX INFORMATION:

Scott Linaker has received some preliminary information from the Texas Commerce Bank concerning the purchase and maintenance of a lock box. The NATA has lock box services through this bank. Also have inquiries out to First Interstate Bank with regard to their lock box possibilities. once more information is gathered, a full report will be made to the board.

7. REPORTED VANDALISM IN TUCSON:

Steve Scales reported to Scott Linaker that the Holiday Inn suspected that some of our students had done some significant damage to the restrooms near our meeting room (ceiling tile broken, light fixtures broken). There was a "beer mess" left down there as well.

8. ADJOURN:

MOTION: To adjourn this RMATABOD meeting.

MOTION BY: AZ (Scott F)

SECOND: NM (Rich)

CARRIED: 6 - 0